# **Quality of ETICS systems in RO**

Alina Seitan – Head of TCS Romania Henkel Romania





#### 1. Market Overview –

# – 2. ETICS Execution & Control in Romania —

# 3. ETICS in Henkel Romania



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# **Building industry in Romania**

#### Labor & Education:

400.000 people in building industry

Only - 11.500 qualified (less than 3%)

7.000 foreign workers (Africa/Asia) starting Q3 2017

#### **ETICS Market:**

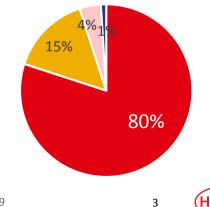
Market size 2019: ca 30 mil sqm

80% hybrid systems \*

20% ETCS systems (completed system)



Market insulation products share ■ FPS ■ MW ■ XPS ■ Other



\* Estimation QETICS

# **ETICS Market**

#### Materials

- Price instead of quality driven market
- More than 50 producers of ETICS components
- 15 suppliers of ETICS system
   ETAG 004 applied just by 6 producers
   EN 13499 & EN 13500 certification
- Construction companies and distributors with own certified products and systems
- Quality control in the market is missing
   QETICS took action to correct situation in the market
- EAE support is needed





EAE

QETICS NR.107 / 15.03.2019

Catre: ORGANISMUL NATIONAL DE ACREDITARE - RENAR

In atentia: DI prof. Univ. Dr. ing, Dr. H. C. Fanel Iacobescu - Presedinte RENAR

Spre stiinta: Dna ing, Diana Tenea - Director General MDRAP

Dl ing, Emil Florin Albota - Inspector General ISC

Dl col. ing. Lucian Ionel Craciun - Seful CNSIPC

Referitor: Aparitia unor mixuri de produse certificate ca sisteme termoizolante tip EFICS

Associatia Grapul Pontra Calitates Stormolor Termolokamie "ETICS" – QETICS remorts firme de traditie in producereus si deficarces de sisteme termoisolante composite de fistada ca un singur pondus – sistema termoisolent ETICS, procum Baumit Romania Cum SRL, Daro Benta Romania SRL, Den Bräven Romania Calitate SRL, Hendel Romania Useratives SRL, ELOT Romania SRL, Roma Braven Romania SRL, Baschergere Kanan (SRL, Pockodo Romania SRL, SRL, Sorgal ascociatei vete pronovarea culturii vistemedor integrate termoizolante de exterior, varificate și testate, pentru forde de clubilitate în si foran porteo Japade de Calitar vech, readitate.

Dorin sa va semanlam aparitia din ce in or mai frozventa pe piata sistemedor termoizolante a unor tisteme doclarate de tip ETICS, ca certificate de conforminate pentra minuri de diferite produse, provente de la forate multi producatori pentru un singur kit (intre 60 si 70 de produse diferite intr-an singur kit de sistem termoizolant).

Accele certificate ar trebui (a se conferenze, atat in litera, cat si in spiritul prevederilor SR EN ISO/CEI 17067-2014, SR EN 13499:2004 (i SR EN 13500:2004 (in curand EN 17237 - Sisteme ETCS), docearabita a ETAO 004 care in curand va fi inkcout de EAD ETICS, [Ki 663/2017, a Regulamentalui UE N.105/2011 al Comissiei ou modificatile din Regulamental Delegat UE N.568/2014 si Nr.574/2014 al Comissie, a Regulamentalia UE Nr.1662/2013 al Comissiei, preoun si de EAD Planik Anchen – EAD 330196-01-4004 care a inicouti vechial ETA/G 014 inca din 2017.

Va rugam sa aveti amabilitaten de a verifien daca certificatele anexate au la bana umatnarele documente: acceptal serts, semant si atampitat, ensis de fiscare producator de element de sistem ensi pertur fiscare din producele continute in ancesel certificatelor, fiss tebnica emisa de catre fabricantal sistemuloi si adresata co contrata producatoralul ficeará element din sistem (conform prevedentor din Regulamental UE 305/2011 al Consisti, cu modelinati, reactin la foc), portra toate positidade nariant da sistem (realsente) et consisti, esta de la unezeala, reactin la foc), portra toate positidade nariant da sistem (realsente) de confissi de sare elemente (cumpatente specifico) dinto cel 60% de perdus cominatus de confissi en 174 sin 7.780 per caro le mexema.

Va multumim in numele tuturor membrilor QETICS.

Cu stims. Radu Grigorescu

Director Executiv OETIC: mobil: 0764-099.414, e-mail: rada.grigorescuig-qetics, www.getics.ro





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# **ETICS Execution & Control in RO**

#### Vocation of qualified application for ETICS in not mandatory

application of ETICS is done by unskilled workers

#### National control body has a very poor coverage of industry

- mistakes are "permitted"
- building norms are no longer respected or not according to the needs

#### QETICS → Quali-Shell

- Vocational standard for ETICS application was developed NOT MANDATORY YET
- QETICS via PSC (top AG) is fighting to change this
- EAE support for QETICS is needed to influence RO authorities to implement the standard



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# **ETICS from Henkel**

#### Products / Technologies / Certifications

- Products: 8 certification systems
- Performance & Technologies



• **ETA** – Quality standard



#### **Global Coverage / References**

- Global
- over 30 years of tradition
- > 2bln sqm installed

#### Romania:

- Over 15 years of tradition
- 30.000.000 sqm installed



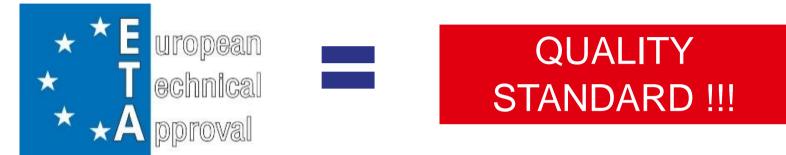


## ETICS from Henkel What means ETA?





# ETICS from Henkel What means ETA?



- It guarantees the perfect match of the materials
- Testing by simulating the operating conditions for a period of 25 years
- Testing at 1: 1 scale of the systems
- Materials randomly selected from the trade



## ETICS from Henkel ETA Requirements

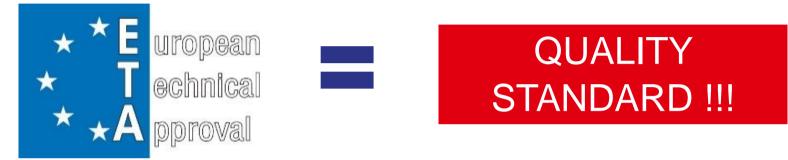
The systems must comply with the 6 Essential Regulations

- Mechanical resistance and stability (ER1)
- Fire safety (ER2)
- Hygiene, human protection and the environment (ER3)
- Safety application (ER4)
- Noise protection (ER5)
- Energy saving and thermal insulation (ER6)

ETAG 004 Edition March 2000 GUIDELINE FOR EUROPEAN TECHNICAL APPROVAL
GUIDELINE FOR EUROPEAN TECHNICAL APPROVAL
of
EXTERNAL THERMAL INSULATION
COMPOSITE SYSTEMS WITH RENDERING



# **ETICS from Henkel** What means ETA?



- Test duration: 2 years
- Costs of single approval (incl. fire test and audits) is ca 45-50K EUR/one system
- Audit on each production unit
- There are no laboratories for testing according to ETAG in RO
- There are not yet in RO bodies to grant ETAG certification



# ETICS from Henkel

- All Ceretherm system are certified according ETA 004
- 500.000 EURO investment

SISTEME TERMOIZOLANTE PENTRU FATADE CERESIT CERETHERM			SISTEME TERMOIZOLANTE PENTRU FAȚADE CERESIT CERETHERM		
SISTEMAL SELF CLEAN	SISTEMUL AERO WOOL	SISTEMUL EXPRESS	SISTEMUL IMPACTUM		
ă Izolează și păstrează fațada curată și uscată	Izolația cea mai permeabilă și rezistentă la foc	Izolație foarte rapidă și convenabilă, cu încărcare mică	Durabilitate superioară și protecție împotriva oricărui impact		
			Fațada cu cea mai mare rezistență la impact și durabilă		
Fațadă cu auto-curățare - curată și uscată pentru mai mult timp	Cea mai înaltă clasă de rezistență la foc	Izolare foarte rapidă și ușoară la aplicare	Izolație foarte flexibilă și rezistență la crăpături		
pori, Fatadă permeabilă la vapori, rezistentă la apă și umezeală	Fațadă foarte permeabilă	Fatadă permeabilă la vapori, rezistentă la apă și umezeală	Fațadă foarte rezistentă la apă		
Sistem avansat de izolare	Sistem avansat de izolare	Sistem foarte avansat de izolare	Sistem foarte avansat de izolare		
nefost					
BENEFICILE SISTEMELOR PRINCIPALE			BENEFICILE SISTEMELOR SPECIALIZATE		
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## Technical support for Construction company & applicators

**Technical support in building sites:** 

2003 - 2019

- 40.000 people trained
- 3.500 trainings





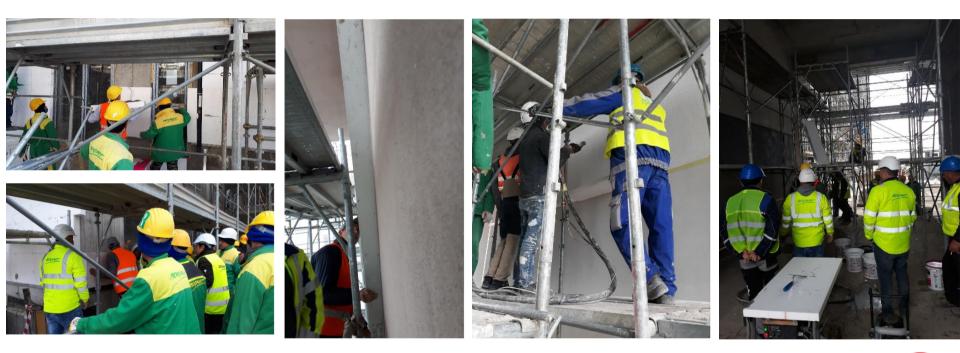
#### Technical support for Construction company & applicators

Trainings for 150 workers form Vietnam





#### Technical support for Construction company & applicators





## Construction company & applicators

#### **Special events for applicators:**

- Demo with products
- Training for ETICS application











# ETICS in Henkel Romania Technical support for Traders & Distributors

Training focus on Sales Arguments, demo tools, brochures, simple solution "How to"





#### Academic Collaborations







- Trainings & Practice program for students
- Experience sharing → Construct Hub







- Technical details for various applications
- Trainings with students





- Active participation  $\rightarrow$  Henkel Chairman
- Market education for system loyalty
- Support for authorities to implement European legislation for ETICS

Networking





Digitization: Simple communication and videos with the application

# Mission: "Do your job better and be focus!"

# Thank you!

